## Under-utilization of Cardiac Lifestyle Modification Services by Medicare Beneficiaries: Implications for Racial/Ethnic Minorities

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## Race/Ethnicity Distribution of Medicare Beneficiaries, 2000

Minority beneficiaries are disproportionately represented among the disabled.


Source: CMS, Office of Research, Development, and Information: Data from the Medicare Current Beneficiary Survey (MCBS) 2000 Access to Care Files.

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## Medicare Beneficiaries Who Received Flu Shots, by Race

Utilization of flu shots was higher for white non-Hispanic beneficiaries than other racial groups, but rates for all groups increased over the decade.


Note: Data reflect beneficiaries who report receiving flu shots. MCBS survey indudes fee-for-service and managed care enrollees as well as aged and disabled beneficiaries. Does not indude beneficiaries in facility care.
Source: CMS, Office of Research, Development, and Information: Data from Medicare Current Beneficiary Survey (MCBS) 1991-2000 Access to Care Files.

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## Cardiac Rehabilitation (CR)

- Medically supervised intervention recognized to reduce morbidity and mortality in cardiac patients
- Goal of CR: improve physiological and psychological functioning


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## Factors associated with utilization

- Patient: enabling, predisposing, need factors (Anderson)
- Provider: knowledge, attitudes, beliefs (KAB typology); peers
- System: market, regulatory environment
- Organization: technical, cultural, political sub-systems (Tichy)


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## Medicare's Lifestyle Modification Program Demonstration (LMPD)

12-month-long, hospital-based, outpatient treatment programs

- similar to CR but more intensive
- similar eligibility criteria compared to CR
- two program models:


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## Interventions:

1. Dr. Dean Ornish Program for Reversing Heart Disease
2. Benson-Henry Mind/Body Medical Institute's Cardiac Wellness Program
3. As compared to: Standard Cardiac Rehabilitation

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## The Lifestyle Modification Program Demonstration

- Congress permitted each program to enroll up to 1800 Medicare beneficiaries with heart disease
- Program enrollment began October 1999 and continued through February 2006
- Very low enrollment led to further analyses, including of cardiac rehabilitation (CR)


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## Hypothesis: Lifestyle modification programs are cost effective for secondary prevention of cardiac morbidity

Design: Retrospective study of clinical and cost outcomes, concurrent study of process (implementation)

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## Methods

- Patient Survey
- Medical Records
- Medicare Claims data
- Case study


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## Eligibility: Four Clinical Cardiac Diagnoses

1) Stable Angina
2) Acute Myocardial Infarction (AMI)
3) Coronary Artery Bypass Graft(CABG)
4) Percutaneous Transluminal Coronary Angioplasty (PTCA)

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## Cumulative Enrollment over Study

| LA | M/BMI | TOTAL |
| :---: | :---: | :---: |

Figure 1. Cumulative Enrollment in Medicare
Lifestyle Demonstration by Program


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## The Brandeis CR study (Suaya et al, Circulation, October 2007)

Measured national use of CR (Any outpatient (Phase II) CR session within one year after discharge (Current Procedure Terminology codes 93797 and 93798)

- Identified major predictors of use
- Evaluated CR impact on survival


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## Study Population

- Medicare beneficiaries
- Aged 65 and older
- Hospitalization in 1997 for acute myocardial infarction (MI) or coronary artery bypass graft surgery (CABG)
- based on principal discharge diagnosis code for AMI (410.xx) or a procedure code for CABG (36.1x)


## Descriptive Statistics

| Characteristic | Number <br> of patients | \% of <br> cohort | Crude rate <br> of any CR <br> use (\%) |
| :---: | ---: | ---: | ---: |
| Entire cohort | 267,427 | $100 \%$ | $18.7 \%$ |
| Sociodemographic characteristics of patients |  |  |  |
| Gender and age group |  |  |  |
| Males (overall) | 149,383 | $55.9 \%$ | $\mathbf{2 2 . 1 \%}$ |
| 65-74 years | 84,089 | $31.4 \%$ | $26.6 \%$ |
| 75-84 years | 54,012 | $20.2 \%$ | $18.6 \%$ |
| 85 plus | 11,282 | $4.2 \%$ | $4.6 \%$ |
| Females (overall) | 118,044 | $44.1 \%$ | $\mathbf{1 4 . 3 \%}$ |
| 65-74 years | 47,908 | $17.9 \%$ | $21.7 \%$ |
| 75-84 years | 49,122 | $18.4 \%$ | $12.4 \%$ |
| 85 plus | 21,014 | $7.9 \%$ | $2.1 \%$ |
| Race |  |  |  |
| Whites | 245,504 | $91.8 \%$ | $19.6 \%$ |
| Non-Whites | 21,923 | $8.2 \%$ | $7.8 \%$ |
| Medicaid at discharge |  |  |  |
| No | 238,315 | $89.1 \%$ | $20.3 \%$ |
| Yes | 29,112 | $10.9 \%$ | $5.2 \%$ |

## CR use by distance to nearest CR facility

| Quintile | Distance in miles: <br> mean and <br> (range) | Crude CR <br> rate | Adjusted Odds Ratios and <br> (95\% CI) |
| :---: | :---: | :---: | :---: |
| 1 | 0.96 |  | $\mathbf{1}$ |
| $(0.3-1.63)$ | $24.25 \%$ | Reference group |  |
| 2 | 2.38 |  | 0.93 |
|  | $(1.64-3.24)$ | $21.68 \%$ | $0.89-0.97$ |
| 3 | 4.61 |  | 0.78 |
|  | $(3.25-6.50)$ | $19.54 \%$ | $0.74-0.81$ |
| 4 | 10.17 |  | 0.58 |
|  | $(6.51-14.92)$ | $18.78 \%$ | $0.55-0.61$ |
| 5 | 31.83 |  | $\mathbf{0 . 2 9}$ |
|  | $(14.93-231)$ | $9.25 \%$ | $0.27-0.31$ |

## Zip code analysis

## Characteristic*

## Adjusted Lower Upper Odds 95\% CI 95\% CI Ratio

|  |  |  |  |
| :--- | ---: | :---: | ---: |
| Income | 0.84 | 0.53 | 1.32 |
| Unknown | 0.81 | 0.76 | 0.87 |
| Quintile one | 0.87 | 0.83 | 0.92 |
| Quintile two | 0.91 | 0.87 | 0.96 |
| Quintile three | 0.95 | 0.91 | 0.99 |
| Quintile four | 1.00 | Reference group |  |
| Quintile five (highest) |  |  |  |

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Facilities per $\mathbf{1 0 , 0 0 0}$ people aged 65 plus in the state

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- CR used by 14\% AMI and 31\% CABG patients
- Timing of initiation: Overall: mean 54.6 (SD 53.4), Q1=21 days, median $=42$ days after hospital discharge
- Earlier median initiation (p<0.001) among
- Whites (6 days) than People of Color
- Males (4 days) than Females


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- In a cohort of 70,400 matched pairs, overall 5year survival rates were $83.7 \%$ for CR users and 75.4\% for non-CR users
- This absolute 8.3 percentage-point difference in survival rates between the cohorts corresponded to a $34 \%$ reduction in the five-year mortality rates of CR users compared with non-CR users
- (Suaya et al, Draft, not for quotation)


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Use rates were more than four-fold higher in North Central states than in Southern states.

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## CR Study Methods

- Semi-structured questionnaire
- Directors of CR Programs
- Six low-utilization (average: 4\%) and highutilization (average:31\%)states each
- Four sites in each State; AACVPR representative in each State (overlap of personnel)
- Final sample: 51 sites


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## Methods (continued)

- Response rate: 47\% (n=24; 13 lowutilization, 11 high-utilization states)
- Monetary incentive provided for purchase of CR supplies
- Questions focused on organization: "MIT's organizational learning history" approach
- Transcription, qualitative theme identification


## Figure 1:

## Tichy's 3 Strands of Strategic Rope ${ }^{1}$ :



Technical
Strand: Theffrarncial techriolagical ard prodiuctiont resomeres avainable to art orgarrizationt


Political
Strand: The distrobutiont of power aral
resounces
withiry ant argartizationt


Cultural Strand: The vatues berifs, artd olyectines stared by orgarizationt mertbers.

Tighy, N. M. Managing Strafegic Ghange: Technical, Foditical, simb Gultural Dymemiss. New York: Wiley. 1983

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## Figure 2:

> TIchy's Strateglc Rope Model: The 3 stranth corverging symboliees the intertwinemert of the Technical, Political, and
> Coftural systerms within an orparization. Ahgrment of the 3 systems is the orpaniention's stratentic ainn or mamagrmert goay. Oryanientional charges mustiake irrio accolnt these 3 systems, as well as the inmportance of their being angried.


Political

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## Implications:

- CR requires coordinating and facilitating access across multiple service sites, taking into account patient, provider, and system factors
- Organizations appear to play a central role in utilization of CR by performing this function


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## Implications:

- The growing burden of chronic illness and the need for post-event prevention (PEP) make it important to understand how organizational factors influence utilization of interventions such as CR
- This exploratory study provides the basis for a systematic assessment to evaluate approaches and improve uptake of such interventions
- It provides a rationale for Medicare and other insurers to expand the use of preventive services


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## LMPD Beneficiary Survey

- Baseline ( $n=470$ ), Year One ( $n=349$ ) and Year Two ( $\mathrm{n}=258$ ) follow-up on intervention group
- Year One ( $\mathrm{n}=652 ; 360$ with CR; 292 without $C R$ ) and Year Two ( $\mathrm{n}=449$ ) on matched control group from Medicare claims data using DxCG methodology


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## Survey Elements

- Health
- Clinical Status
- Family History
- Lifestyle, including diet, exercise, and substance use
- Medications
- Knowledge about health and cardiac conditions


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## Survey Elements, continued

- Satisfaction with care
- Self-efficacy
- Social support
- Perceived stress
- Hostility
- Living Arrangements


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## Theoretical Framework

- Using the Anderson model* to frame findings
*Anderson R \& Davidson P. (2001). Improving access to care in America: Individual and contextural indications. In Anderson R, Rice T, and Kominski G, Eds. Changing the US Health Care System: Key Issues in Health Services Policy and Management. San Francisco, CA, Jossey-Bass, Inc.


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## Theoretical Framework, continued

- Utilization of health services as a function of:
- Predisposing factors: age, gender, marital status, education, employment
- Enabling factors: wealth, income, healthcare financing


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## Theoretical Framework, continued

- Need factors: evaluated need
- Hypothesis: Controlling for need factors, utilization of lifestyle modification benefits will vary by predisposing and enabling factors


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## Matching Variables

|  | Mean or Percentage (Stdv) |  |  | Standardized differences* |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Characteristics | Lifestyle $(n=349)$ | Control <br> WithCR <br> ( $n=360$ ) | $\begin{gathered} \hline \text { Control } \\ \text { No CR } \\ (n=292) \end{gathered}$ | LifeStyle Vs. <br> WithCR | $\begin{gathered} \text { LifeStyle } \\ \text { Vs. } \\ \text { NoCR } \end{gathered}$ | WithCR Vs. <br> NoCR |
| Age (mean years) | $\begin{gathered} 72.91 \\ (5.11) \end{gathered}$ | $\begin{array}{r} 73.36 \\ (6.04) \end{array}$ | $\begin{gathered} 72.90 \\ \mathbf{( 5 . 1 5 )} \end{gathered}$ | -8.04\% | 0.13\% | 8.13\% |
| Male (\%) | $\begin{gathered} 65.62 \\ (0.48) \end{gathered}$ | $\begin{gathered} 69.08 \\ (0.46) \end{gathered}$ | $\begin{gathered} 66.09 \\ (0.47) \end{gathered}$ | -7.38\% | -1.00\% | 6.38\% |
| Qualifying events MI (\%) | $\begin{gathered} 15.47 \\ \mathbf{( 0 . 3 6 )} \end{gathered}$ | $\begin{array}{r} 20.00 \\ \mathbf{( 0 . 4 0 )} \end{array}$ | $\begin{gathered} 15.41 \\ \mathbf{( 0 . 3 6 )} \end{gathered}$ | -11.86\% | 0.17\% | 12.03\% |
| CABG (\%) | $\begin{gathered} 25.79 \\ \mathbf{( 0 . 4 4 )} \end{gathered}$ | $\begin{array}{r} 25.56 \\ \mathbf{( 0 . 4 4 )} \end{array}$ | $\begin{gathered} 26.71 \\ \mathbf{( 0 . 4 4 )} \end{gathered}$ | 0.53\% | -2.10\% | -2.63\% |
| PCI/Stent (\%) | $\begin{gathered} 32.38 \\ \mathbf{( 0 . 4 7 )} \end{gathered}$ | $\begin{gathered} 35.56 \\ \mathbf{( 0 . 4 8 )} \end{gathered}$ | $\begin{gathered} 35.96 \\ \mathbf{( 0 . 4 8 )} \end{gathered}$ | -6.70\% | -7.54\% | -0.84\% |
| Stable angina (\%) | $\begin{gathered} 16.05 \\ (0.37) \end{gathered}$ | $\begin{gathered} 18.89 \\ (0.39) \end{gathered}$ | $\begin{gathered} 21.92 \\ (0.41) \end{gathered}$ | -7.48\% | -14.99\% | -7.51\% |

[^1]
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## Univariate Statistics for Selected Variables

| Characteristics | Mean or Percentage |  |  | Statistical significance ${ }^{\text {a }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lifestyle $(n=349)$ | Control WithCR ( $n=360$ ) | Control No CR ( $n=292$ ) | $\begin{aligned} & \text { LifeStyle } \\ & \text { Vs. } \\ & \text { WithCR } \end{aligned}$ | $\begin{gathered} \text { LifeStyle } \\ \text { Vs. } \\ \text { NoCR } \end{gathered}$ | WithCR Vs. NoCR |
|  | Enabling |  |  |  |  |  |
| Years of education (6 to 18 years) | 14.11 | 13.60 | 12.68 | * | *** | *** |
| Education level: Bachelor and above (\%) | 38.1 | 32.2 | 22.3 | NS | *** | ** |
| Live with spouse (\%) | 74.2 | 76.4 | 66.8 | NS | * | ** |
| Home owner (\%) | 86.0 | 88.0 | 79.8 | NS | * | ** |
| Race: Non-Hispanic White (\%) | 95.4 | 92.8 | 92.5 | NS | NS | NS |
|  | Need |  |  |  |  |  |
| BMI (last year, mean) | 28.03 | 27.98 | 28.33 | NS | NS | NS |
| BMI greater than 25 (last year, \%) | 75.1 | 74.7 | 74.3 | NS | NS | NS |
| High blood pressure (\%) |  |  |  |  |  |  |
| Never had high BP | 24.5 | 28.9 | 18.9 |  |  |  |
| Previously had high BP | 65.6 | 57.3 | 62.9 | NS | ** | ** |
| Currently have high BP | 9.8 | 13.7 | 18.2 |  |  |  |

[^2]
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## Univariate Statistics for Selected Variables, con't

| Characteristics | Mean or Percentage |  |  | Statistical signific ance ${ }^{\text {a }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Lifestyle $(n=349)$ | Control WithCR $(n=360)$ | Control No CR ( $n=292$ ) | $\begin{gathered} \text { LifeStyle } \\ \text { Vs. } \\ \text { WithCR } \end{gathered}$ | LifeStyle Vs. NoCR | WithCR <br> Vs. <br> NoCR |
|  | Need |  |  |  |  |  |
| High cholesterol (\%) |  |  |  |  |  |  |
| Never had high cholesterol | 16.6 | 20.7 | 19.2 |  |  |  |
| Previously had high cholesterol | 63.3 | 50.7 | 49.8 | ** | ** | NS |
| Currently have high cholesterol | 20.1 | 28.5 | 31.0 |  |  |  |
| Had high triglycerides history (\%) | 52.9 | 43.7 | 45.4 | * | NS | NS |
| Number of risk factors: blood pressure, cholesterol \& triglyceride | 2.02 | 1.86 | 1.99 | * | NS | NS |
| Predisposing |  |  |  |  |  |  |
| Family member died of heart disease (\%) | 68.8 | 62.2 | 57.2 | NS | ** | NS |
| Smoking history (\%) |  |  |  |  |  |  |
| Never smoked | 44.3 | 35.2 | 31.8 |  |  |  |
| Previously smoked | 54.5 | 62.2 | 57.7 | * | *** | *** |
| Current smoker | 1.2 | 2.6 | 10.5 |  |  |  |

[^3]
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## Ordered Logit Model Estimates and

|  |  | Odds Ratio Estimates |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Parameter | Estimate | p-Value | Point | Estimate | 95\% Confidence |
| Limits |  |  |  |  |  |

*The reference category is Control No CR; therefore the odds ratios of assignment in two other groups of

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## Comparison of Lifestyle to no CR

|  | Lifestyle <br> $\%$ | No CR <br> $\%$ |
| :--- | :--- | :--- |
| Never smoked | 44.7 | 32.2 |
| Current smoker | 1.2 | 10.6 |
| BMI not overweight | 39.6 | 28.4 |
| Chest pain last 4 weeks | 14.4 | 23.9 |
| Family history died of CAD | 68.7 | 56.1 |
| Never had high BP | 24.5 | 18.9 |
| Currently have high BP | 9.8 | 18.2 |
| Never had high cholesterol | 16.6 | 19.2 |
| Currently have high cholesterol | 20.1 | 31.0 |

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## Findings: LMPD participants

- Two-thirds are male, 19 out of 20 are white, and average BMI is 28
- Significantly more likely to have a bachelor's degree, live with a spouse, be a homeowner, have never smoked, and not be currently hypertensive
- Match well with controls on need factors (e.g. qualifying event)


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## Findings, continued

- Intervention patients and control patients differ markedly on predisposing and enabling factors (e.g. never smoked, education, home ownership)
- In general, CR utilizers are more similar to LMPD participants than non-CR utilizers
- Current, claims-based risk-adjustment methodologies do not adequately match intervention and control patients


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## Discussion and Policy Implications

- Lifestyle modification, including CR, is effective in reducing morbidity and improving quality of life in chronic illnesses
- Lifestyle modification interventions are under-utilized
- Disparities in utilization by race, ethnicity and gender are present


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## Policy Implications, continued

- Health services research has usually addressed access and quality based on need factors
- This study controlled for need factors, and revealed differences in predisposing and enabling factors


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## Policy Implications, continued

- Predisposing and enabling factors such as those identified in this study are outside the purview of the healthcare system and should be addressed at a societal level for a longterm solution
- More research is needed in order to develop strategies to enable and predispose patients in the short-term in order to increase uptake and retention


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## Conclusions

- Many factors associated with utilization of cardiac rehabilitative services appear to be outside the control of the healthcare system.
"The Paradox of Technology" is that beneficial interventions increase disparities due to differential uptake.
- This suggests that additional efforts and customized approaches will need to be made in order to influence delivery system and practice options for enhancing referrals, encouraging recruitment, and promoting retention and access to care for underutilizing and underserved populations


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## Next Steps

- Research has centered on financial interventions to organizations and providers to improve utilization, based on economic theory
- Studies such as these reveal patient factors to be very significant
- In order to address the "paradoxical" impact of technology on disparities, interventions may need to be targeted to improve utilization of services.


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|  | Mean or Percentage |  |  | Statistical significance ${ }^{\text {a }}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Characteristics | Lifestyle $(n=349)$ <br> En | Control WithCR ( $n=360$ ) abling | $\begin{gathered} \text { Control } \\ \text { No CR } \\ (n=292) \end{gathered}$ | LifeStyle Vs. <br> WithCR | LifeStyle Vs. <br> NoCR | $\begin{gathered} \text { WithCR } \\ \text { Vs. } \\ \text { NoCR } \end{gathered}$ |
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| Education level: Bachelor and above (\%) | 38.1 | 32.2 | 22.3 | NS | *** | ** |
| Live with spouse (\%) | 74.2 | 76.4 | 66.8 | NS | * | ** |
| Home owner (\%) | 86.0 | 88.0 | 79.8 | NS | * | ** |
| Race: Non-Hispanic White (\%) | 95.4 | 92.8 | 92.5 | NS | NS | NS |
| Need |  |  |  |  |  |  |
| BMI (last year, mean) | 28.03 | 27.98 | 28.33 | NS | NS | NS |
| BMI greater than 25 (last year, \%) | 75.1 | 74.7 | 74.3 | NS | NS | NS |
| High blood pressure (\%) |  |  |  |  |  |  |
| Never had high BP | 24.5 | 28.9 | 18.9 |  |  |  |
| Previousl y had high BP | 65.6 | 57.3 | 62.9 | NS | ** | ** |
| Currently have high BP | 9.8 | 13.7 | 18.2 |  |  |  |
| High cholesterol (\%) |  |  |  |  |  |  |
| Never had high cholesterol | 16.6 | 20.7 | 19.2 |  |  |  |
| Previously had high cholesterol | 63.3 | 50.7 | 49.8 | ** | ** | NS |
| Currently have high cholesterol | 20.1 | 28.5 | 31.0 |  |  |  |
| Had high triglycerides history (\%) | 52.9 | 43.7 | 45.4 | * | NS | NS |
| Number of risk factors: blood pressure, cholesterol \& trigly ceride | 2.02 | 1.86 | 1.99 | * | NS | NS |
| Predisposing |  |  |  |  |  |  |
| Family member died of heart disease (\%) | 68.8 | 62.2 | 57.2 | NS | ** | NS |
| Smoking history (\%) |  |  |  |  |  |  |
| Never smoked | 44.3 | 35.2 | 31.8 |  |  |  |
| Previously smoked | 54.5 | 62.2 | 57.7 | * | *** | *** |
| Current smoker | 1.2 | 2.6 | 10.5 |  |  |  |

${ }^{a}$ Statistical significance of each pairwise comparison: * indicates $\mathrm{P}<.05$, ** indicates $\mathrm{P}<.01$, *** in dicates
$\mathrm{P}<.001$, and NS indicates the difference is not statistically significant.


[^0]:    Copyright 2007, Sarita Bhalotra, Bhalotra@brandeis.edu

[^1]:    * None of the standardized differences are statistically significant

[^2]:    * Statistical comparison: * indicates $\mathrm{P}<.05$, ** indicates $\mathrm{P}<.01$, *** indicates $\mathrm{P}<.001$, and NS indicates the

[^3]:    * Statistical significance of each pairwise comparison: * indicates $\mathrm{P}<.05$, ** indicates $\mathrm{P}<.01$, *** indicates $\mathrm{P}<.001$, and

