



# Tobacco Control: Advocacy Efforts for Organized Medicine







Janet Williams, MA Melissa Walthers, MPH



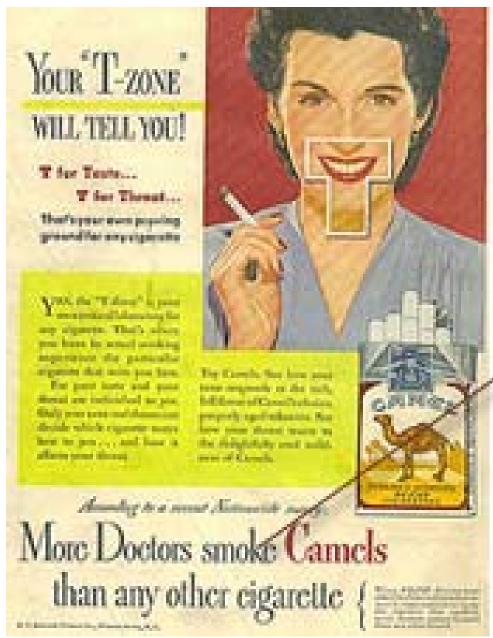




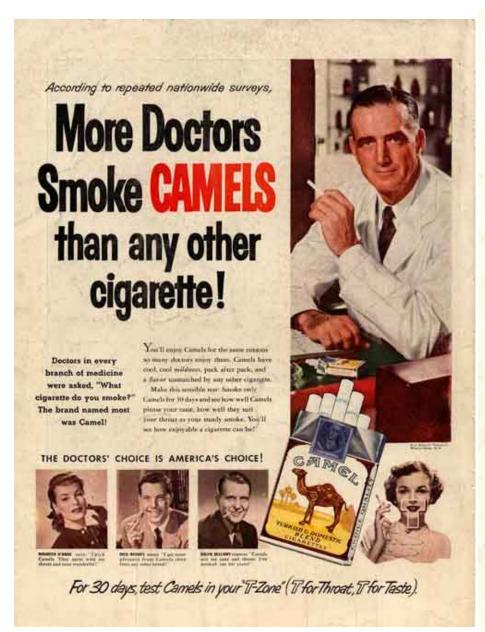




- Tobacco Industry and Health
- Tobacco Control Policies
- Physician Involvement
- Screen Out

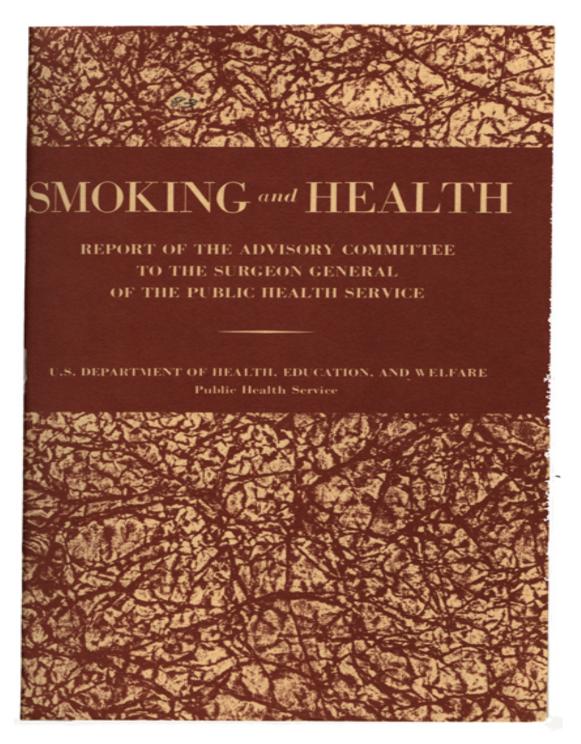








#### Landmark 1964 Report



## JAMA The Journal of the American Medical Association

#### Preventive Medicine

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Volume 27, Number 5, September/October 1998 Part 3 of 3 Parts

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Project Manager, Brief Office Intervention for Adolescents Using Tobacco, American Medical Association: Leonard Lamkin

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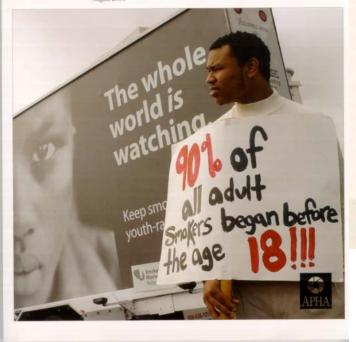
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#### EDITORIAL

Smoking and masculinity

#### Erectile dysfunction and smoking: subverting tobacco industry images of masculine potency

S Chapman

Rather than enhance masculinity, smoking has the exact opposite

or all the transitory fashions in "Every cigarette is doing you damage" campaign.

vate smokers to quit, studies of ex
Clinical reports of associations smokers and attempting quitters repeatedly affirm that the primary motivation for stopping smoking remains concern about health consequences—both in the future and those already being experienced.' Despite folklore about youth being indifferent about their future health, there is evidence that health concerns motivate cessation among young smokers' as well as in older smokers closer to slipping off life's mortal coil." There is typically daylight between smokers' nomination of health concerns and all other motivations like cost, social unacceptability and concerns about being smelly. This understanding and the mounting evidence that scare campaigns cause quitline meltdown' and precipitate cessation' has seen a global renaissance in efforts to worry smokers about the consequences of basting one's lungs with tobacco smoke-some 87 000 times a year if you are a 20 a day, 12 puff per cigarette

Barely an organ or function of the body escapes the cornucopia of horrors that smoking causes. Grim prime-time TV ads and graphic pack warnings have shown smokers what gangrene from peripheral vascular disease looks like (although scratch and sniff "educational" cards impregnated with the cadaverine have yet to surface). Tobacco industry advertising positioning smoking as being about discernment, judgewhat a brain haemorrhage during a roke looks like." A surgical gloved hand squeezing gelatinous atheroma from a smoker's aorta" has disturbed

between smoking and erectile dysfunction have been around now for some years. In 2000, these reports were given strong support by a cohort study show-ing a near doubling in the incidence of impotence in smokers." Impotency warnings are appearing on some nations' graphic pack warnings. My favourite is the disconsolate Brazilian couple contemplating a long night after the debonair male's wedding tackle

failed to fire (fig 1).

In this issue, a large cross sectional study from Australiaso shows that the adjusted odds ratio of a 40-49 year old smoker having prolonged erectile pro-blems compared to a non-smoker is 3.50, rising to 5.96 for smokers aged 50-59 years. With one in 10 of all men in the study reporting prolonged erectile problems and the manufacturers of impotency treatments cashing in on the anxiety this causes, sexual impotency plainly has enormous potential to bring a new saliency to the health and personal consequences of smoking.

#### IMPOTENCE MESSAGE

However, some within the tobacco con-trol fraternity are circumspect about the enthosiasm for impotence warning mes sages. Their argument runs that because impotence is uncommon in vounger men, and that widespread advertising for campaigns for impotency therapies construct impotence as a fate awaiting unforgettable odours of putrescene or middle and older aged men, that young smokers will greet such messages with incredulity and discount any concern because of its distant threat. This ment and elegance has had to compete with pictures from autopsy showing showing. They see the impotence message as alas lending titillating, prurien and possibly a trivialising edge to what they believe ought to be a more "deadly" message. Focus group testing the complacent ambiance of countless of candidate messages for the recent smokers' living rooms in the over 30 introduction of graphic pack warnings countries now using the Australian in Australia saw an impotency warning

discarded after those interviewed suggested the warning was unbelievable and "easily laughed off"," However, such a reaction may well have reflected a group dynamics issue in the context of the research setting, with men being ill at ease in admitting concern about crectile problems in front of other men. So is this pessimism reasonable?

Such criticisms can of course also be levelled at all health focused messages because age is the single biggest pre-dictor of the onset of disease and far fewer young compared to older smokers have had personal experience of such outcomes. Like all chronic disease caused and aggravated by smoking, erectile dysfunction is not an acute effect of smoking, but a consequence that develops from years of vascular assault.

Importantly, Doll et al's 50 year follow up of their British male doctor cohort reminds us that "those who stopped before middle age [age 40]... had a pattern of survival similar to that of men who had never Cardiovascular damage from smoking can reverse with smoking cessation and early signs of impotency, generating the motivator for life saving cessation in

Even the most corpulent tobacco control campaign budgets pale into insignificance alongside those for mainstream consumer goods. Experienced tobacco control campaigners understand well that controversial, conversation-generating health advertising can





## AMA Policies 1960s







- Education Programs
- Policy Statement 1963
  - Recognizes the deleterious effect on human health of tobacco as well as many toxic substances, and indicated that extensive research is necessary.
- First Surgeon General's Report 1964
  - AMA Approved Statement
    - Recognizes the contribution of the Surgeon General's Committee in its comprehensive report...











#### Resolution -1968

- Urges AMA members to stop smoking; AMA to make public pronouncements; take a strong stance against smoking.
- Resolution 1969
  - Education Congress about incongruity of promoting sale and production of cigarettes while spending money to discourage smoking.



### **Tobacco Associated Policies**





AMA F

- 1989 -420.974 Warnings Against Alcohol Use During Pregnancy
- 1988 G-640.020 Political Action Committees and Contributions
- 1989 H-95.976 Drug Abuse in the United States the Next
   Generation
- 1990 H-455.984 Health Effects of Radon Exposure
- 1991 H-30.958 Ethyl Alcohol and Nicotine as Addictive
   Drugs
- 1992 H-60.966 Recommendations for Ensuring the Health of the Adolescent Athlete



## Leadership in Action



 2001 - D-490.992 Assuring Adequate Funding for DOJ Tobacco Lawsuit



2003 - D-495.999 Tobacco Warning Labels



- 2004 H-490.916 Health Insurance and Reimbursement for Tobacco Cessation and Counseling
- 2004 H-490.917 Physician Responsibilities for Tobacco Cessation
- 2004 H-495.988 FDA Regulation of Tobacco Products





## Physicians As Advocates



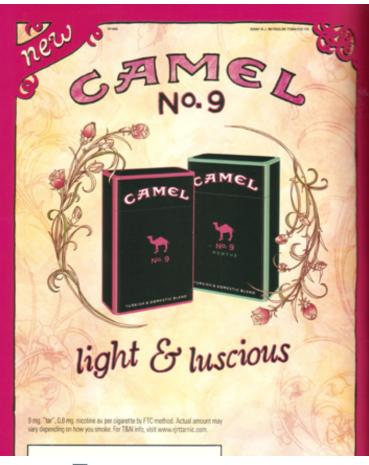
- Credibility
- Legislator Acceptance



- Grass Roots
- Protector of Health









Alliance for Aging Research
American Academy of Pediatrics
American Cancer Society – Cancer Action Network
American College of Obstetricians and Gynecologists
American Diabetes Association
American Heart Association
American Lung Association
American Medical Association
American Medical Women's Association
American Public Health Association



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Director, Institute for Health Research
and Policy
University of Illinois at Chicago

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Janet Napolitano
Arizona State Governor

Charles K. Scott Wyoming State Senator

George A. Strait, Jr. Senior Counselor, Hyde Park Communications

Thania Balcorta Youth Board Liaison University of California, Davis

Cheryl G. Healton, Dr.P.H. President & CEO. August 14, 2007

Susan M. Ivey Chairman R.J. Reynolds Tobacco Company P.O. Box 2959 Winston-Salem, NC 27102

Dear Ms. Ivey:

As public health and women's health leaders, we are incensed by your latest shameful new cigarette brand, Camel No. 9, and your offensive ad campaign for this brand. This product is nothing more than a veiled attempt to sell more cigarettes to girls and young women, putting them at grave risk for disease and a premature death. In the wake of the Camel No. 9 launch, more than 40 Members of Congress have called on women's magazines to refuse cigarette advertising aimed at young women. We join their appeal and go a step further in calling for Camel No. 9's complete removal from the marketplace.

R. J. Reynolds' marketing executives say that the Camel No. 9 ad campaign is aimed solely at adult women who already smoke. Reynolds once made the same implausible claims about Joe Camel, insisting that a cartoon character familiar to 90% of six-year-olds was designed to appeal to adults.

Just as Joe Camel was really aimed at enticing young people to smoke, Camel No. 9 is clearly meant to lure young women and girls into taking up this deadly addiction. First, the brand's packaging and advertisements feature colors (pink, teal, and black) and images (flowers, flourishes, and a hint of lace) typically associated with products targeted to very young girls. Second, ads for the



## Chicago Tribune

#### Letter to the Editor









• The American Medical Association applauds the Chicago Tribune for offering its support to the state's proposed law prohibiting smoking in all public places and work sites including bars and restaurants... We call on state lawmakers to approve the comprehensive smoke-free law...

Ron Davis, MD President



## AMA SUPPORTS PROPOSAL FOR A SMOKE-FREE MICHIGAN







Lansing, Mich. — The American Medical Association (AMA), the nation's largest physician organization, today joined the Michigan State Medical Society and public health advocates to urge Michigan lawmakers to protect the health of residents, workers and visitors from the dangers of secondhand smoke.











Millions of low-income kids counting on Congress to override the veto

For immediate release Oct. 3, 2007



Statement attributable to:

Edward Langston, MD

**AMA Board Chair** 



"The American Medical Association is deeply disappointed in the president's veto of bipartisan legislation to protect the health of America's low-income children. The program is vital to protect low-income children whose parents work hard, but aren't able to afford health insurance.



Wednesday, June 20, 2007 RICHMOND, VA 186,441 (61) American Medical Association Anion-Tribune Lecation: (DMA):
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Burrelles Luc

#### **Congress** weighs cigarette tax rise

Groups want to use funds to boost health coverage for children

BY PETER HARDIN

Times-Dispatch Washington Correspondent

WASHINGTON - The 39-cent-per-pack federal excise tax on cigarettes could be raised by Congress soon.

Health advocacy groups and tobacco foes have banded together to advocate a hefty tobacco tax increase to expand health-care coverage for uninsured children.

Sen. Gordon H. Smith, R-Ore., has proposed boosting the excise tax by 61 cents, to a dollar per pack. A poll released yesterday by Campaign for Tobacco-Free Kids reported twothirds of those surveyed are in favor of a 75-cent increase.

It is unclear whether foes of a cigarette-tax increase will be able to defuse or defeat such ideas in the Democratic-controlled Congress.

. . .

As early as next week, the Senate Finance Committee may take up a bill to renew the State Children's Health Insurance Program. The program serves children in families with incomes too high to qualify for Medicaid but not high enough typically to afford private insur-

"This is a win-win proposal: An increase in the federal tobacco tax would serve as a key funding source for SCHIP, and it can help deter current and future Americans from using tobacco," Ronald M. Davis, president-elect of the American Medical Association, said yesterday.

Sen. Mitch McConnell of Kentucky, the Senate Republican leader, did not sound optimistic when asked about the prospects of defeating increased tobacco taxes and proposed Food and Drug Administration controls over tobacco.



"I'm personally not likely to be voting for either one of them in the end, but I expect that they will enjoy considerable support," McConnell said last

When Virginia Rep. Eric I. Cantor, R-7th, was asked recently if Congress would boost cigarette taxes by 61 cents per pack, he replied, "I sure hope not....I'm hopeful we can stop that."

Cantor, who belongs to the tax-writing House Ways and Means Committee, represents part of Henrico County that includes the corporate headquarters of Philip Morris USA, the leading cigarette manufacturer.

Philip Morris thinks an increase in the federal excise tax on cigarettes would be unfair

See TAX, Page B11





Smith

and could result in an increased incentive for smuggling and counterfeiting, spokesman Bill Phelps said.

Federal and state governments have increased cigarette-tax rates and received more than \$21 billion in excise tax revenues in fiscal 2006, compared with about \$13 billion in fiscal 1999, he said.

"We believe this trend is unfair to adult smokers as well as tobacco retailers," Phelps said, pointing to an increase of more than 80 percent in the national average price for a pack.

Congress voted to raise the federal excise tax on cigarettes in 1997, but the first phase of that increase - 10 cents didn't take effect until Jan. 1, 2000. A second increase of 5 cents took effect Jan. 1, 2002.

The average price nationally

for a pack of Marlboros, made by Philip Morris, was \$4.14 in the first quarter of this year. according to the tobacco com-

The children's health-insurance program is a combined state and federal effort, like Medicaid. It was established in 1997 and is set to expire in

Democratic lawmakers want to renew the program and increase its funding \$50 billion over five years, to cover millions of uninsured children. Smith's 61-cent increase would generate \$35 billion for the program, according to his of-

Increasing cigarette excise taxes is one of a number of competing proposals for helping to fund the program's expansion.

. Contact Peter Hardin at (202) 662-7669 or phardin@timesdispatch.com

. The Associated Press contributed to this report.

#### Higher tobacco tax could expand children's health program

By Kevin Freking

Buri

WASHINGTON - The nation's 45 million smokers will probably help pay for the spending increase that Democrats want for children's health insurance, say analysts familiar with deliberations on Capitol Hill.

Democratic lawmakers will push for \$50 billion in new funding for the State Children's Health Insurance Program during the next five years. To pay for that increase, they must find new sources of revenue or cut existing programs.

Powerful trade groups representing doctors, hospitals and insurers have united around taxing tobacco. Demo cratic leaders have not said to what extent they will agree.

Still, the question now is not whether the tobacco tax will go up, but how much it will go up, said Ron Pollack, executive director of Families USA, an advocacy group that promotes universal health insurance.

"I've every reason to believe an increase in the tobacco tax will be part of the way expanded health insurance for children is paid for," Pollack said.

Pollack said his assessment based on "frequent and relative cent conversations" with the cor tees that have jurisdiction over SC Democrats from the House and Senate are expected to unveil respective proposals soon.

The federal tax on tobacco star 39 cents per pack, and it gene about \$7.2 billion in 2005. The m goes into the general fund of the Treasury.

States also tax cigarettes. The range from \$2.58 a pack in New Jo to 7 cents a pack in South Carolin

Tobacco companies oppose inc ing taxes on their product, bu unclear whether the industry enough clout to fend this one off ban on unlimited contributions t political parties, called soft money resulted in a significant drop in paign contributions from the industry.
The Center for Responsive Politics

reports that total campaign contributions from the tobacco industry fell from \$9.2 million in the 2002 election cycle to \$3.5 million in last year's cycle. The center also ranks industries when it comes to campaign contributions; since 1996, tobacco has fallen from 26th in the center's rankings to

Most of the industry's contributions in recent elections - about threequarters - have gone to Republicans.

Bill Phelps, spokesman for Philip Morris USA, the nation's largest tobacco company, said tax increases have led to an 80 percent increase in the cost of a pack of cigarettes since 1999. The average cost of a pack now stands at \$4.13, though those costs vary dramatically from state to state.

"We feel this trend is unfair to adult smokers as well as to tobacco retailers," Phelps said.

He said an excise tax increase may have unintended consequences because sales of cigarettes have been declining at about 2 percent a year while the cost of medical services provided through SCHIP have grown at

SUNDAY TIMES

Location: Circulation (DMA): Type (Frequency): Keyword:

Sunday, July 08, 2007 WASHINGTON, DC 48.534 (8) Newspaper (S) American Medical Association

#### Tobacco taxes may fund children's health insurance

ASSOCIATED PRESS

The nation's 45 million smokers will probably help pay for the spending increase that Democrats want for children's health insurance, say analysts familiar with deliberations on Capitol Hill.

Democratic lawmakers will push for \$50 billion in new funding for the State Children's Health Insurance Program (SCHIP) over the next five years. To pay for that increase, they must find new sources of revenue or cut existing programs.

Powerful trade groups representing doctors, hospitals and insurers have united around the idea of taxing tobacco. DemocSouth Carolina.

Tobacco companies oppose another tax increase on their product, but it's not clear whether the industry has enough clout to fend this one off. The ban on unlimited contributions to the political parties, called soft money, has resulted in a significant drop-off in campaign contributions from the industry.

The Center for Responsive Politics reports that total campaign contributions from the tobacco industry fell from \$9.2 million in the 2002 election cycle to \$3.5 million in last year's cycle. The center also ranks industries when it comes





# A Campaign aimed at getting smoking imagery out of youth-rated films











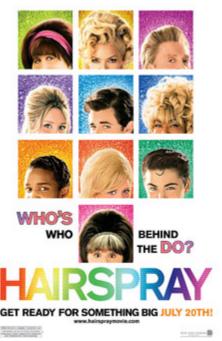


## What is Screen Out!

- 3-year AMA Alliance Program funded by the American Legacy Foundation
- Screen Out! activities organize AMA
   Alliance members, the largest grassroots volunteer arm of the American Medical Assocation.
- Activities create a parent-to-parent grassroots national network that pressures Hollywood to make all future movies rated G, PG and PG-13 smokefree.
- Uses letter writing, petition drives and organizational endorsements to encourage change in the film industry

## **Smoking in Movies**

- Analysis
- Exposure
- Awareness



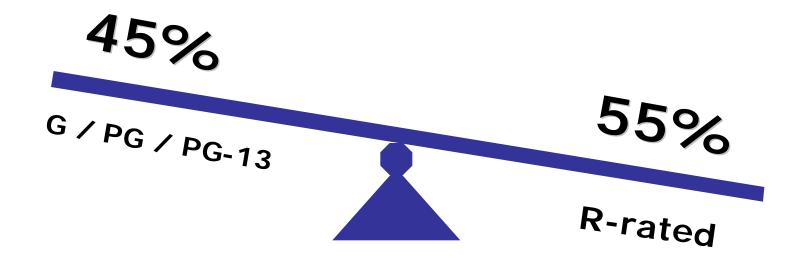






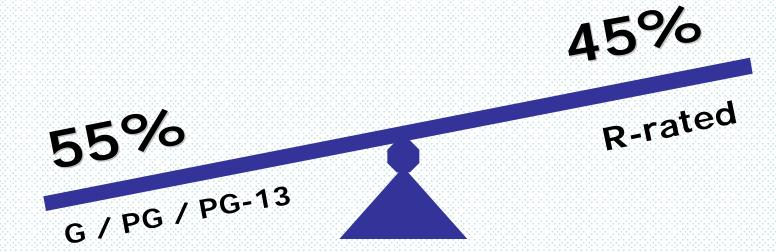


## Smoking in Movies is Shifting



[Smoking exposure in 1999]

## ...from R-rated to kid-rated.



[Smoking exposure in 2004]



## The Four Solutions





- 1. Rate new movies with smoking "R"
- 2. Certify no payoffs
- 3. Require strong antismoking ads
- 4. Stop identifying tobacco brands in movies











## Who Endorses the Four Solutions?

- American Medical Association
- American Medical Association Alliance
- American Heart Association
- American Lung Association
- American's for Non-Smokers' Rights
- American Academy of Pediatrics
- Smoke Free Movies (UCSF)
- Campaign for Tobacco Free Kids
- American Legacy Foundation
- APHA (?)



## Advocating for the Four Solutions

- Petitions
- Letter Writing
- Organizational Endorsements
- Media Outreach





## Who does this campaign target?



Motion Picture Association of America (MPAA)

## The 6 Largest Media Studios



TimeWarner









## Theater Companies

- AMC
- Hoyt's Cinmeas
- Marcus Theatres
- Carmike
- Cinemark
- Cineplex
- Mann
- Landmark
- National Amusements
- Regal Cinemas
- Pacific Theatres

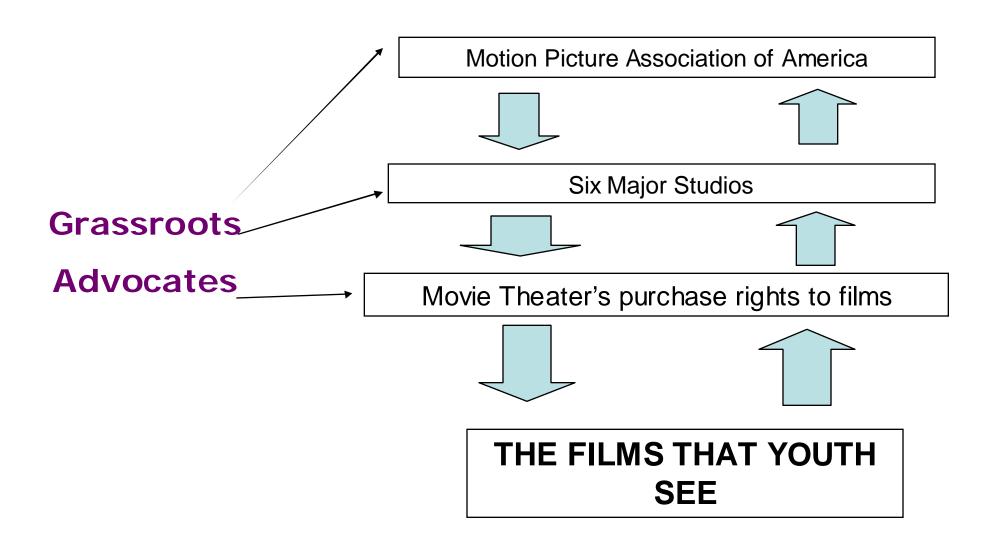








## How does this work?



## Media Outreach



The decision by the MPAA to "consider smoking as a factor" when rating movies is inadequate. Smoking in movies needs to be rated "R" now.





ONE IN A SERIES

## "No parent in America wants to pay for a movie that pushes smoking at kids." - NIA MADDANA, HUNDSTILL, ALADAMNA STROMMENT, AMA Alliance

You've heard it from health researchers, U.S. Senators, and state attorneys general. Now listen to the parents

who buy the tickets.
Our organization of
physicians' families, active
in hundreds of communities
across America, is joining the
Screen Out: campaign to get
smoking out of kid-rated
movies.

movies.

We'll tell parents how
on-screen smoking recruits
590,000 kids a year to start
smoking and adds \$4.1 billion
a year to tobacco industry
sales revenue.

We'll explain why R-rating future tobacco use, along with other voluntary policies to neutralize tobacco imagery and Big Tobacco influence, are timely, reasonable, effective solutions.

We'll help parents get in touch with decision-makers, from theater owners to media company CEOs. And we'll help parents keep their kids safer,

keep their kids safer, starting today. Because, as parents, we already pay for what

we already pay for what our kids see. We don't want our children to pay, too. Some Out in a Smakefree Moreous The endersed by Heart Associated Legary Found Medical Associated State of New York Chief and State of New York

Screen Out! Now at smokefreemovies.ucsf.edu/parents

Some Outlin a project of the Smakefree Merica Action Network. This project is endowned by the American Heart Association, American Melical Association, and release Medical Association, and the State of New York Department of Health.

american Medical Association.
The mission of the Alliance network is to build healthy communities.



The Souling many other heats Pinn Morter policy proposals, is endorsed by the World Health Organization, Assertion Motified Assertion Academy of Problems Assertion Dark Assertion Lang Assertion Larger Proposition, Addisonal Parest Teacher Assertion (PER), Society for Addisonal Materia, L.A. Cress



# What can you do as a public health leader?



Sign a petition



 Have your health organization officially endorse the campaign



Tell others about the campaign









## Thank you!

Janet Williams
Director, Tobacco Projects
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312-464-5073





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