



Utilizing the Chronic Care Model in the Management of Obesity In Primary Care Practices Serving an Urban Minority Population – Lessons Learned

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Background

- Pennsylvania Department of Health – Create Centers of Excellence in Obesity Research
- State Tobacco Settlement Funds
- Four Year Project
- 4+ million
- Five grantees
 - Jefferson, CHOP, Penn, Temple and Pitt
- Basic Research and Clinical Care
- Historical Black Institution and Industry

Overall Goal

- Develop knowledge to advance treatments and reduce disparities in obesity and obesity related co-morbidities
- Project – “Adipokines and Genotypes: Injury vs. Protection in Obesity-Related Co-Morbidity”

COE Objectives

- 1) Identify clinical, biochemical and genetic markers of obesity co-morbidities in young adults
 - Determine if the clinical phenotype of obesity plus high blood pressure identifies the metabolic syndrome and predicts vascular injury
 - Determine if obesity plus high blood pressure is associated with a specific adipokine profile
 - Determine if genetic polymorphisms regulating adipose cell secretion of adipokines distinguish obesity plus high blood pressure – Determine if weight reduction and/or blood pressure reduction in obese adults alters the adipokine profile and markers of vascular injury
- 2) Apply interrelated components of the Chronic Care Model in low income urban minority communities to improve control of obesity and obesity related co-morbidities

Health Services Research

Outcome Measures

- Primary – change in BMI
- Secondary –
 - Diet choices
 - Physical activity
 - Biological measures
- Blood pressure
- Lipids
- Glucose
 - Waist Circumference

COE Objectives

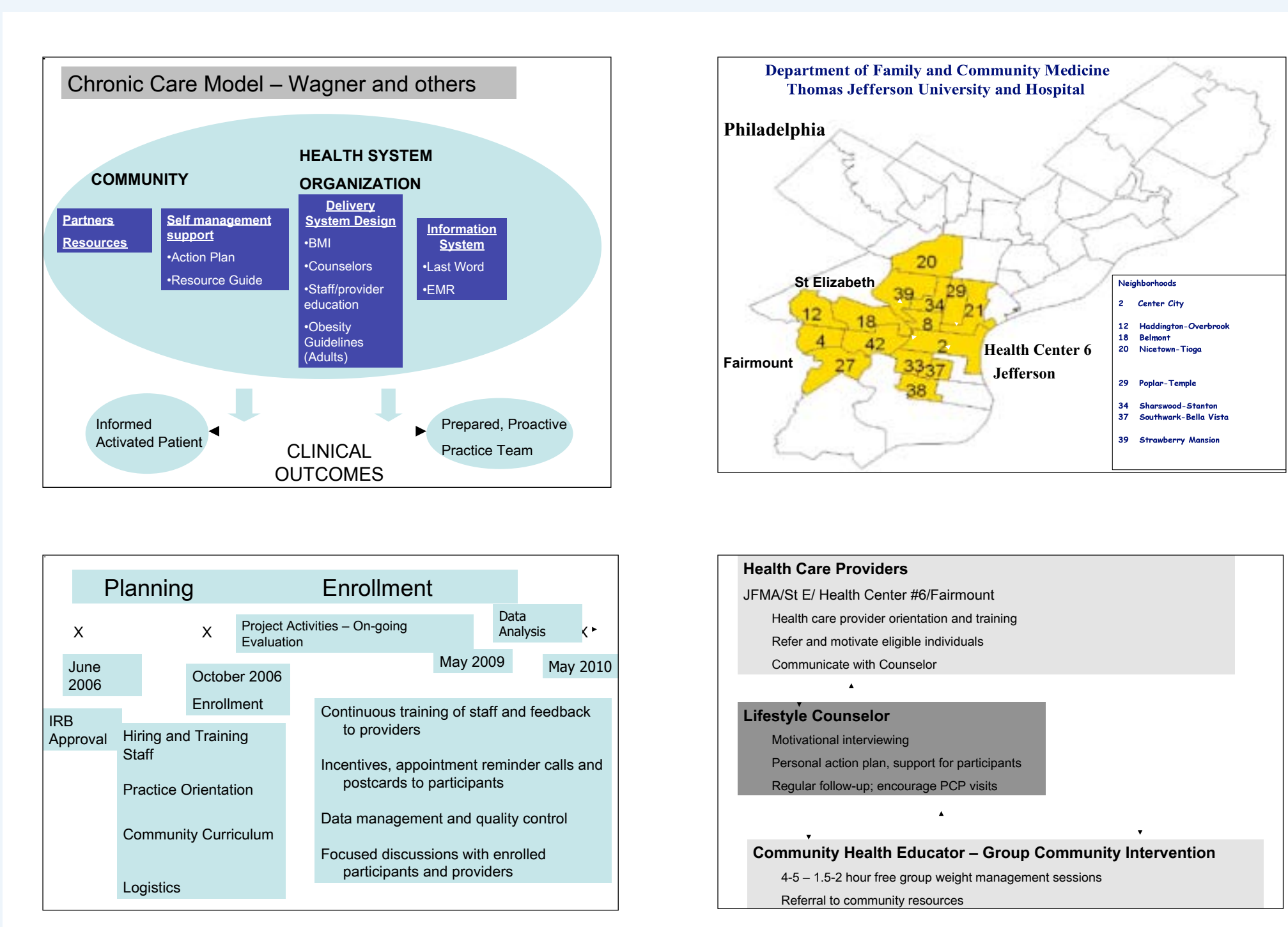
- 3) Establish a Data Resource and Management Center to assist investigators and community based organizations to design, analyze and evaluate research projects and test interventions for weight management and obesity related comorbidities
 - Provide the data management and analysis for the hypothesis driven research project
 - Manage and analyze the data obtained from the CCIP and Chronic Care Model components, as preliminary data for subsequent projects
- 4) Establish collaborations for education and training between the components of the COE
 - Provide education and training opportunities for Cheyney University students through courses, mentors, and active participation in research through data collection, analysis and independent projects
 - Develop interdisciplinary research with Cheyney faculty – biologic sciences, economics, sociology, physical education/recreation, computer science and IT
 - Support Cheyney faculty development for acquisition of extramural sponsored research and prepare Cheyney students for advanced training in science

The Problem

- Obesity – 35.7% in AA adults; 30.9% in Latino
 - targeted Philadelphia neighborhoods
- Obese individuals receive advice to lose weight in 50% of primary care visits; 34% receive advice about physical activity
- AA less likely to receive such advice
- Under-diagnosis of obesity by relying on appearance and not BMI
- Clinical inertia, lack of time, lack of training in counseling and motivating behavior change
- Obesity guidelines exist – not routinely used

Objective II - Clinic Community Intervention Program (CCIP)

- Applies interrelated components of the **Chronic Care Model** in low income urban minority communities to improve control of obesity and obesity related comorbidities
- Provide programs for management of obesity, blood pressure control, and obesity related co-morbidities
 - Provide supportive services for weight reduction and for blood pressure control by utilizing and augmenting existing community resources
 - Evaluate the data for feasibility, effect and economic cost of delivery of community based interventions that are linked to primary care



Stage of Change and Motivational Interviewing

Pre-contemplation – goal is to help patient to begin thinking about change

- What would have to happen for you to know that this is a problem
- What warning signs would let you know this is a problem
- Have you tried to change in the past

Contemplation – assist patient to examine benefits and barriers to change (pros and cons)

- Why do you want to change at this time
- What were the reasons for not changing
- What would keep you from changing at this time
- What would help you at this time

Preparation, action and maintenance – assist patients to address the barriers to full fledged action

- Continue to explore patient ambivalence
- Focus on behavior skills
- Continue to ask about successes and difficulties
- Praise and encourage patient efforts

Use of 10 Point Scale - Confidence

Five A's

- **Ask** – permission to sensitively approach weight
- **Advise** – “excess weight can negatively impact your health”
- **Assess** – readiness to change
- **Assist** – “let’s negotiate a realistic step toward weight loss or maintenance
- **Arrange** - referral

Personal Action Plan

- Set goals
- How do you plan to achieve goals
- Within the plan, what are some specific first steps you might take
- When, where and how will these steps be taken
- Three items

Community Curriculum Skill-Based

- Using the food guide pyramid
- Reading food labels
- Healthy meal planning
- Supermarket tours
- Shopping on a budget
- Cooking healthy for a family
- Healthy snacking
- Dining out
- Healthier shopping at corner stores
- Putting physical activity into daily life

Process Evaluation – Year 1

- Providers
 - Expand eligibility criteria – Zip Code and Age
 - Increase visibility of counseling team in practice
- Counselors
 - More provider involvement to encourage, motivate, and follow participants
- Participants
 - More timely and flexible enrollment appointments
 - Fewer community classes per cycle

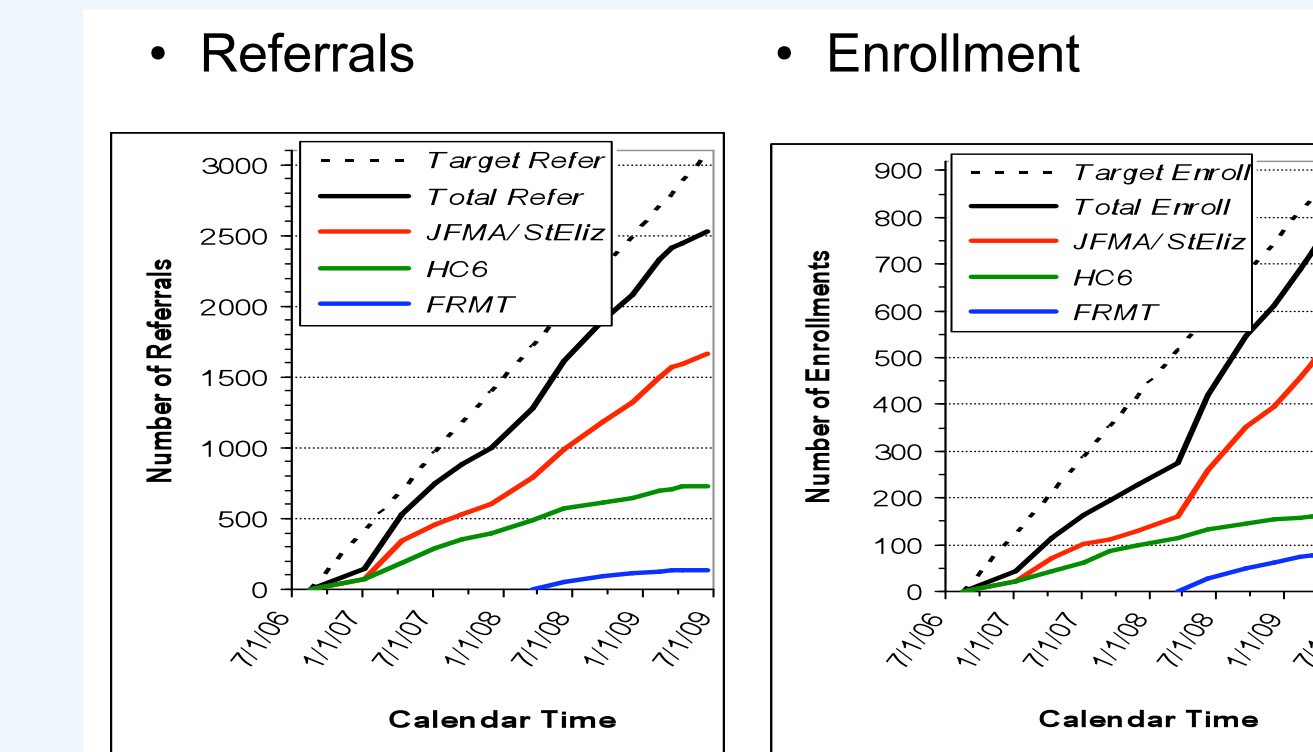
Year 2 – CCIP Changes

- Expand zip code eligibility
- Expand age eligibility – 18-55
- Add an additional Jefferson practice (Fairmount)
- Staff increase (1 FTE to 1.5 FTE Lifestyle Counselor)
- Intensify referral, enrollment and retention efforts in practices
 - On-going orientation – students, residents, new faculty
 - Case management conferences
 - Enhanced motivational interview training
 - Development of recruitment video
 - Encourage patient self referral

Referrals and Enrollment

Referred	Contacted	Enrolled
2525	1695 (67%)	790 (30%)
3.66 per workday		1.11 per workday

Final Referrals and Enrollment



Demographics (N=102)

Age	18 to 45 – Mean 33- sd 7
Sex	76% women
Race	7% Caucasian; 56% AA; 36% Hispanic, 1% other
Education	45% HS or less, 12% Vocational; 44% College
Employment	53% Fulltime

Behaviors (N=102)

Smoke	16%
Drink Alcohol	37%
Exercise	Vigorous – 13% Moderate – 45% Walk – 72%

Measurements

Weight (kg)	mean = 114, sd = 8.6
Weight (lb)	mean = 251, sd = 68
Total caloric intake	range = 688 to 7313, mean = 2346, sd = 1186
BMI	mean = 41, sd = 12
Systolic BP	mean = 124, sd = 12
Diastolic BP	mean = 77, sd = 10

Laboratory

Total cholesterol	mean = 188, sd=35
HDL	mean = 50, sd = 26
LDL	mean = 110, sd = 37
Triglyceride	mean = 153, sd = 57
Glucose	mean = 109, sd = 42

PRELIMINARY RESULTS

	CCIP (100*)	CONTROL (155)	p
AGE (YEARS), MEAN AND ±SD	33 ± 7	37 ± 10	.001
SEX, N (%)			
MALE	19 (19)	41 (26)	
FEMALE	81 (81)	114 (74)	.071
RACE, N (%)			
WHITE (NON-HISPANIC)	11 (11)	n/a	
AFRICAN AMERICAN	85 (85)		
HISPANIC	2 (2)		
OTHER	2 (2)		
BMI AT BASELINE	36.9 ± 6.4	36.9 ± 6.3	
BMI AT 9 MONTHS	36.0 ± 7.0	36.8 ± 7.0	
BMI CHANGE	-0.9 ± 2.1	-0.1 ± 2.5	.213

*15 SUBJECTS

Impact

- Use of BMI in practices
- Integration of obesity guidelines (NHLBI)
- Motivational interviewing training
- 180+ providers and staff involved
- Medical students (130), Residents (36), Public Health students (5)
- Gradual mitigation of “clinical inertia”
- Community partnerships – Churches, Congresso, Project HOME, HC 6

Challenges

- Integration project into busy practices
- Scheduling
- Recruiting
- Retention
- Follow-up
- Integrating students at all levels

Observations - Providers

- Providers will refer if given simple mechanism to do so, and have frequent reminders
- Provider support is important, but not the sentinel event in stimulating change
- Many providers are not following obesity management guidelines
- Referral rates impacted by healthy competition
- Some providers refer more than others – personal interest in obesity or research studies

Observations - Patients

- Patient readiness matters
- Stressors impact obesity in same way as compliance with any other chronic disease or prevention counseling
- Giving patients information about appropriate weight stimulates conversation about weight management – BMI charts in examination rooms

Observations - Practice

- Integrating LC into one practice challenging and impacted informal and formal communication loops
- Gaining staff support to change practices (i.e. H, W, BMI) a challenge
- Delay in EMR implementation was a barrier to utilizing all components of Chronic Care Model